

PRESENTATION ON STEEL FABRICATION WORK

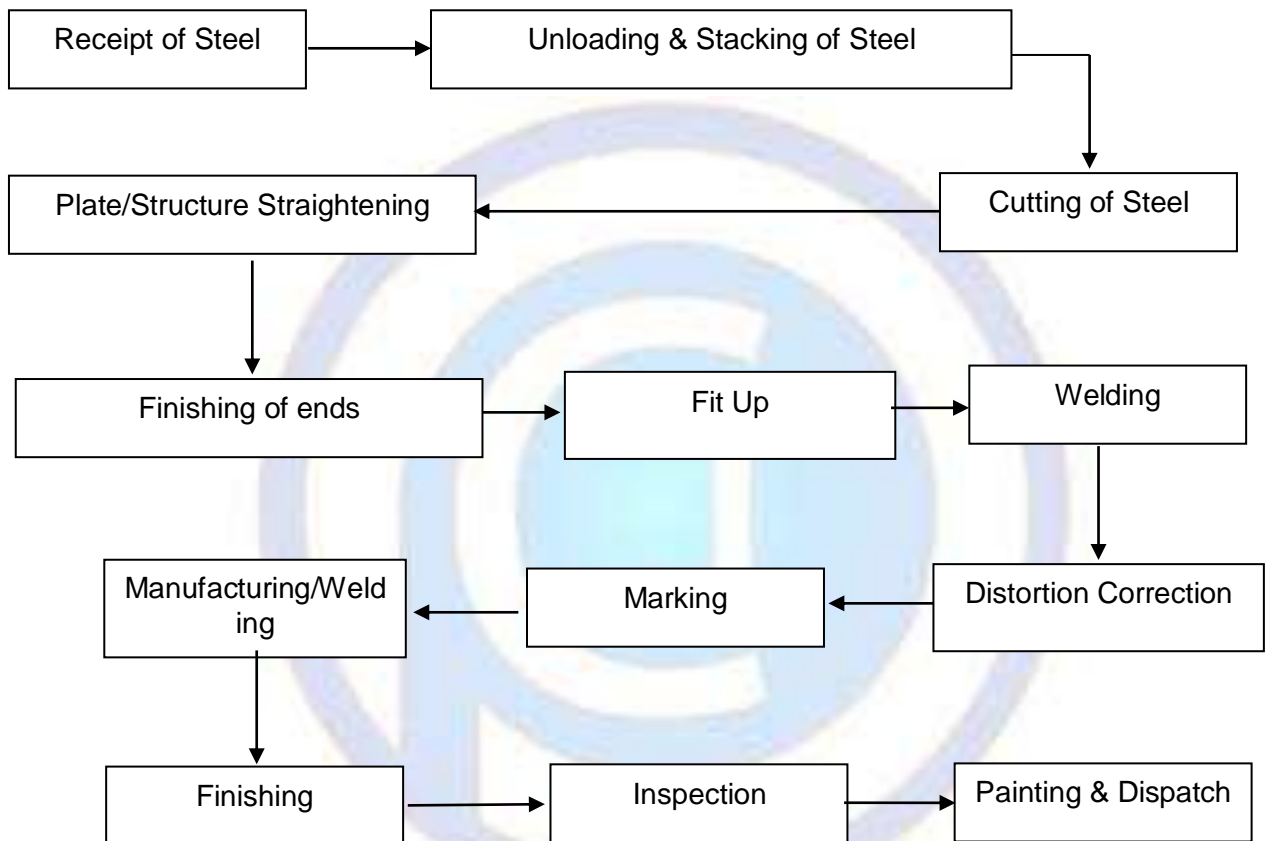
PCJ INDUSTRIES PRIVATE LIMITED



DOCUMENT

Steel Fabrication Work

1. FABRICATION OF STRUCTURAL COMPONENTS (Sequence of Activities)



2. PCJ: YOUR PROCESS PARTNER

The company has been formed by a group of professionals having vivid experience and wide exposure in Structural fabrication work like PEB structures as well as all kind of Fabrication work related to Building and Technological and Equipment Structures and heavy fabrications. People involved here are young qualified business graduates and qualified engineers from the renowned universities.

The resource personnel working in the company have been consistently providing reliable support services and technical solution to a wide variety with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Heavy Fabrication Sector by offering the full spectrum of services.

3. OUR MISSION & VISION

Our Mission is to achieve the reputation of a quality, high standard & reliable solution & service Provider Company in the Sugar & Power industries.

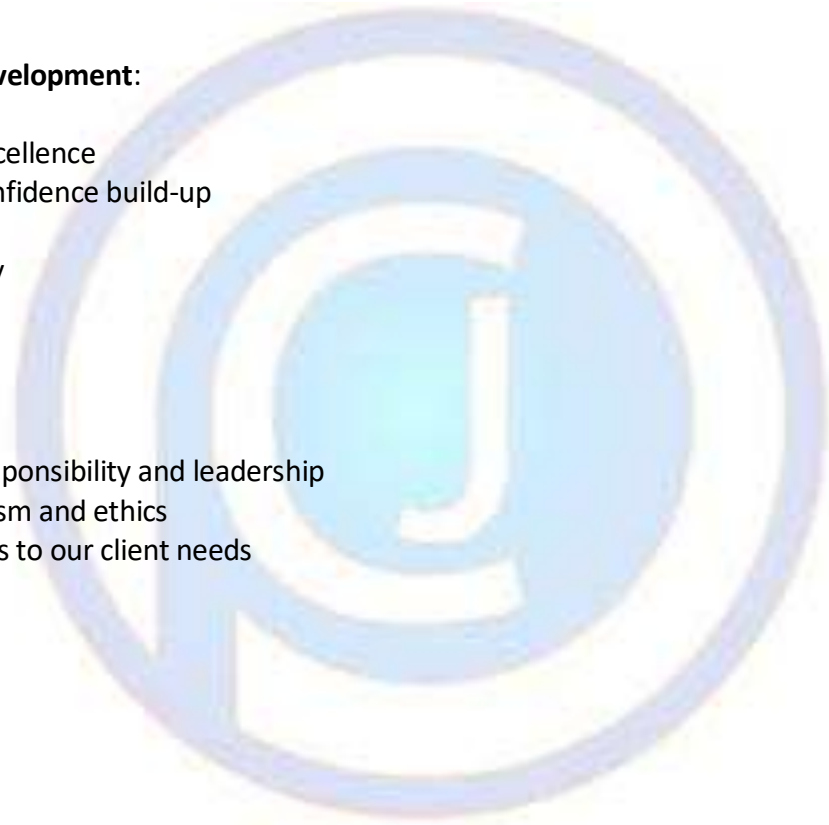
Our Vision is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak.

Our keys for development:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

We believe in

- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs



4. OUR INVOLVEMENT

■ PURELY ON PEB AND HEAVY STRUCTURAL FABRICATION

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients' end with the new technology integrated with the existing one. PCJ offers a full range of services to help analyze your plant requirements for effective implementation of solutions. Our services cover:

- Strategy planning
- Assessment
- Procurement & Manufacturing
- Re-engineering solutions
- Planning, audits, best practices etc.

■ PCJ DEVELOPMENT

- We have introduced quality welding on built-up sections.
- We are one of the EPC contractors to produce 300 MT of Pre-Engineered Building structure for many factories.
- **APPLICATION DEVELOPMENT** – Providing end-to-end development from requirement analysis for deployment and rollout.
- **APPLICATION MAINTENANCE** – Changing or enhancing and augmenting plant performance criteria and process development to meet changing or increasing business demands in the post-rollout phase of an application.
- **APPLICATION SUPPORT** – Providing first, second, third line support and on-call support. On-call support further includes Gold (24x7).
- **APPLICATION INTEGRATION/MIGRATION/TRANSFORMATION** – Replacing, migrating and integrating legacy or bespoke systems with PCJ self-engineered products.
- **APPLICATION MANAGEMENT** – The application management layer cuts across all engineering activities listed above. PCJ takes complete ownership of the outsourced suite of applications as per the agreed scope and manages the support. This typically involves transition management, project management, proactive risk and scope change management, quality management, SLA management etc.

5. AREAS OF EXPERTISE

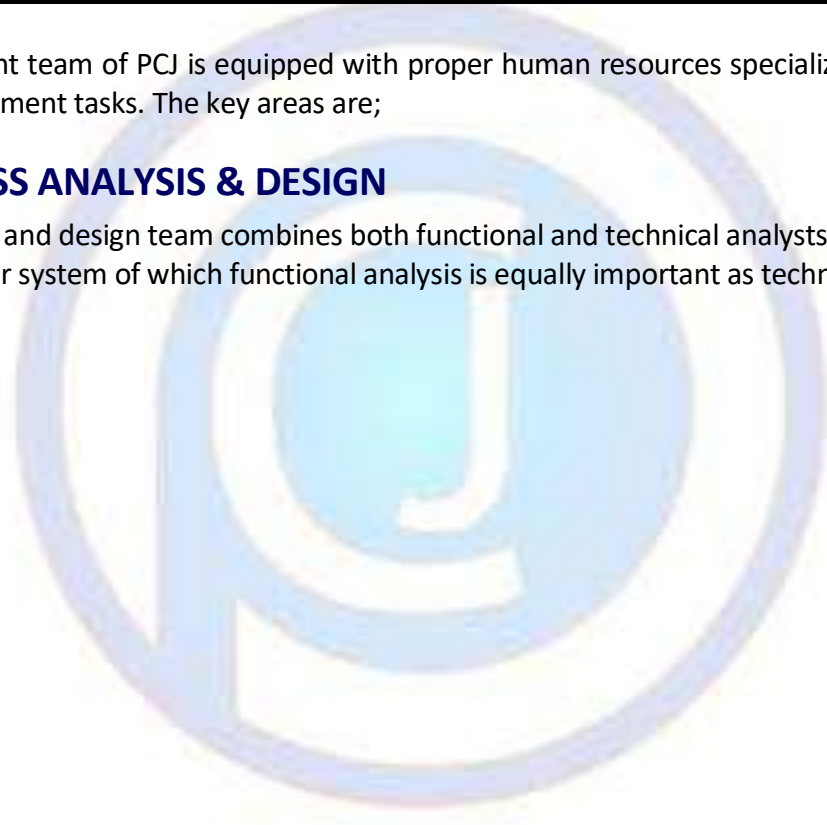
Main Strength of PCJ lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current process management practice and fabrication expertise into cost-effective Solutions, Products and Services. PCJ understands the need for skill transfer to client personnel.

6. STRENGTH & CAPABILITIES

The development team of PCJ is equipped with proper human resources specialized in different process development tasks. The key areas are;

■ PROCESS ANALYSIS & DESIGN

Process analysis and design team combines both functional and technical analysts. We believe to develop a proper system of which functional analysis is equally important as technical analysis.



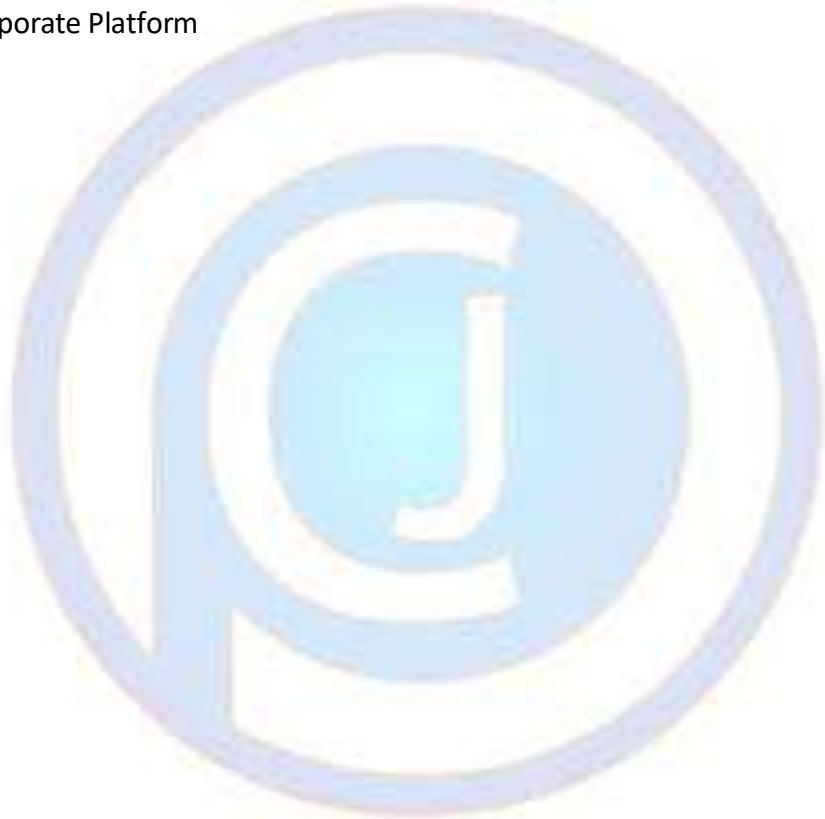
7. PRODUCT OFFERINGS & PRODUCT GALARY

■ FINANCIAL SOLUTIONS

- Portfolio Management Solution
- Factory output saving solutions

■ ENTERPRISE MARKET

- Order Management System
- Market position and Demand
- Bulk & Corporate Platform



8. FACTORY & PRODUCT GALARY

Aryan Boilers



Jare Group



JSW, Roha



Toweel Engineering



MERCK India



9. LIST OF SOME MAJOR CLIENT

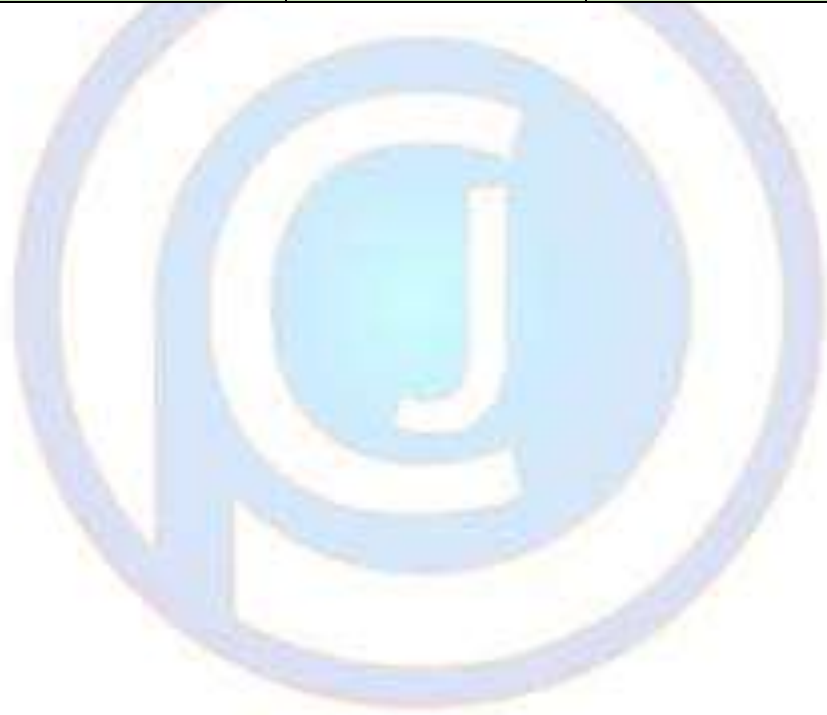
PCJ has several clients using its array of products. Our team members have the distinguished experience and association with different organizations in different sectors. PCJ has a capacity to produce **300 MT/month** as can be seen below which reflects a proven record. A partial list of these clients includes:

Sr. No.	Name Of Client	Plant Specification	Fabrication Involvement
1	SP Group	On site Fabrication	100 T
2	Towell Engineering	In house Fabrication	100 MT
3	Aryan Boilers	In house Fabrication	150 MT
4	Jare Group	40,000 sq. ft.	100 T
5	Kirti Developers	In house Fabrication	150 T
6	MERCK India Pvt. Ltd.	10,000 sq. ft.	100 T



10. LIST OF SOME MACHINERIES

Sr No	Name of Machine	Machine No	Make
1	Pug machine	PCJ/P/01	Dewalt
2	Pug machine	PCJ/P/02	
3	Pug machine	PCJ/P/03	
4	CO 2 Welding Machine	PCJ/CO/01	Mogra
4	Submerge Welding Machine	PCJ/SW/01	
5	Submerge welding machine	PCJ/SW/02	
6	Drilling Machine	PCJ/D/01	Bosch
7	Drilling Machine	PCJ/D/02	
8	Core Cutters	PCJ/CC/04 nos.	Dewalt
9	Grinders (Big/Small)	PCJ/G/ 10 nos.	Dewalt
10	Rectifiers	PCJ/Rf/12 nos.	Ador



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